

**The Grain Valley Chamber  
Of Commerce**

**CHAMBER CHAT**

**March 2006 Issue**

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**March Membership Luncheon**

**March 7, 2006**

**11:30 A.M. Networking - 12:00 P.M. Lunch**

**Where: Community Center, 713 Main**

**Direction: Behind City Hall (711 Main)**

**Food: Lunch will be catered by Nadler's Catering, one of our  
Taste of the World participants. Menu yet to be decided.**

**Please remember to RSVP no later than March 3<sup>rd</sup>. To avoid being charged, lunch reservations must be cancelled 24 hours prior to the event. Thank you!!**

**2006 Executive  
Committee and Officers**

President  
Brad Burditt  
Associated Securities

Vice President  
Tracy Dryer  
Red Cross Pharmacy

Secretary  
Dianna Richardson  
Bloomer's Floral Design

Treasurer  
Yolanda West  
Valley Tax Service

**2006 Board Directors**

Dawn Buckallew  
Bank of Grain Valley

Paul Lindemann  
DonnPaul Graphix

Hedy Combs  
FSP Mortgage

Paulette Paulson  
Truman Medical Center  
of Lakewood

David Halphin – City Liaison  
Mayor

**Staff**

Jerry Vaughan - Executive Director  
GV Graphics

Pamela Coon – Admin. Asst.  
PC Photography

**March luncheon!** Our guest speaker will be Joe Sweeney, Editor-In-Chief & Publisher of Ingram's Business Magazine. He will be speaking regarding the ongoing Economic Development in Eastern Jackson County. Another one you won't want to miss!!!!

**Clear the Calendar & Mark the Date  
Wednesday, April 12<sup>th</sup>**

It's time for the Annual

**Grain Valley Day at Jefferson City**

If you haven't gone before, it's very educational, entertaining and fun. You get to sit on the legislators' floor along with Rep. Bryan Pratt and Sen. Matt Bartle. You also have the opportunity to watch them in session, where they will introduce us to the legislature. You can tour the Capitol, eat lunch, and visit (network) on the bus as we travel to and fro. If you have gone before, you know it's a good time, so let's see if we can bust the seams on the bus this year. Have fun while showing support to our state representatives, and learn more about how our state is run.

We will start taking reservations as soon as all the information is available. Now, go right to your calendar and mark it in so you don't forget!

**Chamber Taste of the NAIA**

**Business After Hours**

**Monday March 20<sup>th</sup>**

Join Chambers from across the Kansas City Metropolitan Area for a fun  
Business After Hours:

Lots of tasty hors d'oeuvres, great networking and exciting basketball!  
\$12.00 Admission

Includes:

A ticket to both the semi-final games

Free food

Free Non-Alcoholic beverages (cash bar)

Entertainment

**\$5 of each pre-paid ticket is donated back to your participating  
Chamber**

For tickets call Pam or Jerry - 847-2627

or email Jerry at

[info@grainvalleychamber.org](mailto:info@grainvalleychamber.org)

# The Prez Says

## WE NEED TO STAY HOME

Grain Valley is home. We are constantly looking for more ways to improve upon our house. Making it more attractive and being able to maintain and recruit new business is vital to our community. Plain and simple, when you shop elsewhere you do not support our surroundings. With our new board in place and fully energized, we are challenging ourselves to find new ways to stay home. We have a renewed commitment with our City and there will be more to come from an economic development perspective.

I would like to remind everyone of our annual trip to Jefferson City on April 12<sup>th</sup> for “Grain Valley Day at the Capitol”. It is important that we are represented well and that your voice is heard by our elected representatives. Please contact the Chamber office for further details.

Ask yourself “Do I buy what goods and services I can in Grain Valley?”

We need this to be the community you say “YES” to.

Respectfully, Brad Burditt, Chamber President



## *From the Director's Chair*

It may seem at times we concentrate too much on the negative, dwelling on what's wrong with our community. I'm sure some of you felt that way when I invited Jeff Spivak of the KC Star to speak at our February luncheon. Mr. Spivak is the author of “Rating the ‘Burbs”, the series that rated our city 41<sup>st</sup> out of 41 suburbs in the metro area.

But something interesting happened – the focus became what we can do as a city and a business community to make our city more of what we believe it to be. And much of that focus was provided by Gary Bradley, our new City Administrator. With fresh eyes and renewed energy Gary challenged all of us to look honestly at our community, and to start taking the small steps necessary to make the big changes possible. One such step was extending the city's business hours one hour earlier and later. Providing city services at times more convenient to its citizens – what a novel idea. Thanks, Gary.

We all have something we can do to make our businesses friendlier and more customer oriented. Make it so customers can't resist doing business with us. We all have to take that first small step. Do it. **TODAY.**

# What's going on in Grain Valley!

## **“Welcome Our New Members”**

Shambræ Starr-Terry and Clarissa Kell-Holland  
**Building Blocks Child Care and Pre-School**  
 Lynn Hammond  
**MAP Agency**  
 Linda Johnson  
**Linda L. Johnson, Personal Energy  
 Management Consulting**  
 Jeff Carroll & Janellen Capps  
**Helping Hands Therapeutic Riding Center**

**Let's make sure we all meet our New  
 Members and make them feel welcome at our  
 luncheons**

## **North Central Business And Professional Women**

Thursday, March 17<sup>th</sup> 2006  
 Time: 6:00PM

Historical Society Building  
 506 Main Street

For more info contact Cj 224-8808

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## **Chamber Networking Group**

March 7<sup>th</sup> 7:30 am

Sterling National Building

1412 W. AA Hwy

Open to all Chamber Members

If you are interested in attending a meeting,  
 please give us a call

Hedy Combs at **FSP Mortgage** 229-2542

Pam @ the Chamber 847-2627

## **CALENDAR OF EVENTS: 2006**

**January 28<sup>th</sup>** - Annual Pillar of the Community

**February 14<sup>th</sup>** - Valentines Day, **22<sup>nd</sup>** Presidents Day

**March 17<sup>th</sup>** - St. Patrick's Day

**April 12<sup>th</sup>** - Grain Valley Day at Jefferson City

**May**

**June**

**July** - Fireworks tent (**June 27 – July 4**)

**August 8<sup>th</sup>** – Chamber Golf Tournament

**September 8-10** - Valley Fair Daze

**October 28** – Halloween Hayride

**November 4** – 2<sup>nd</sup> Annual Taste of the World

**December 25<sup>th</sup>** – Christmas (office will be closed)

## **North Central Business and Professional Women Offering Scholarships**

**NCBPW** is announcing scholarships to those who are seeking education and training through college or technical, medical / paramedical, paralegal, vocational or other training in three categories:

1. Graduating High School and continuing their education.
2. Returning to work and needing additional skills and education to gain positions with career growth potential.
3. Seeking a better career path to move out of dead end and minimum wage jobs and needing additional skills and education to move into positions with career growth potential.

NCBW objectivities are designed to elevate the standards for women in business and the professions as follows:

To promote the interest of business and professional women.

To bring about spirit of cooperation among business and professional women in the United States.

To expand opportunities to business and professional women through education along the lines of industrial, scientific and vocational activities.

You may contact Jan Waterman, Scholarship Director via e-mail at [janewaterman@meravic.com](mailto:janewaterman@meravic.com) . Applications are also available at the NCBPW website at [www.ncbpw.org](http://www.ncbpw.org)

**Remember: if you want some free advertisement, bring some of your business paraphernalia (pens, magnets, coupons, calendars, etc) to the Chamber office for the Grain Valley New Residents program. Every new resident that has their water turned on gets a welcome bag which includes free advertisements from yours truly...**

**The Grain Valley Businesses!!!!**

**Can't beat that!**

**Think Grain Valley First!**

Your ad could be seen here FOR FREE!! Here's how – Offer a discount in your ad to Chamber Members and you get your ad for FREE! It's that simple!! And it's FREE!! Call Pam or Jerry today for your ad 847-2627

**10% Off**  
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 By Pam Newman

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 **FSP** *Hedy Combs*  
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 816-516-3368

**Credit Coaching!!**  
 Great Credit doesn't always mean a Great Credit Score.  
*Go from Good to Great and get the interest rate you deserve!*  
 \$150 value  
 FREE to GV Chamber Members with mortgage application!

**All About Image**  
 Full Service Salon & Day Spa  
 Chamber Members present this coupon and receive

10% off                      \$5.00 off  
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**EDCO Heating & Clg. Inc.**

**10% Discount on Service Call & Parts!**

**5% Discount on Installation of equipment**

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**AVON**

**15% off your entire 1<sup>st</sup> order! To receive a brochure or to place your order contact**

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 816.847.6856  
 avonrepstacey@yahoo.com

**FREE Basic Internet Banking for Businesses**

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 @ 816-525-5300  
[www.firstnatlbank.com](http://www.firstnatlbank.com)

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**For a Free Property Analysis**  
 Call: Cheri Fraley-Leonhard

**Sterling National Real Estate**

Office: 816-229-4884  
 Cell: 816-582-8703  
 cheri@sterlingnationalrealestate.com

**Red Cross Pharmacy**  
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**\$20.00 OFF any Brand New Patient's Prescription**  
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**ChamberCHOICE**  
 for small businesses



[bcbskc.com](http://bcbskc.com)  
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 BlueCross BlueShield of Kansas City

**Bloomer's Floral Design & Gifts**  
**10% off for Chamber Members on all of their summertime floral needs!**

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[www.bloomersfloraldesigns.com](http://www.bloomersfloraldesigns.com)

**WELLWARD** *Therapeutic Massage & Lifestyle Management*



Grain Valley Chamber of Commerce Members receive **10% off** therapeutic massage services

Ellen Ward  
 LMT, ACMT  
 Grain Valley, MO  
 816-847-2551

Email: wellward@earthlink.net

**Valley Tax Service**  
**20% Discount on Business Tax Returns for Chamber Members**  
**816.847.2180**  
**Notary Service Available**



10% off any HealthyWize Nutritional Product  
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Contact Beth Cearnal at  
 816.847.0857 or  
 bscearnal@sbcglobal.net

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*Referral and Move in Bonus*  
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 Phone: 816-224-2700  
 For details, contact Carla

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*offers*

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on New or Transferred  
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