

The Grain Valley Chamber Of Commerce

CHAMBER CHAT

May 2006 Issue

515 Main Street

P.O. Box 195

Grain Valley, MO 64029

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Fax: 816-847-2555

Email: info@grainvalleychamber.org

Web Page: www.grainvalleychamber.org

May Membership Luncheon

May 2, 2006

11:30 A.M. Networking - 12:00 P.M. Lunch

Where: Community Center, 713 Main

Direction: Behind City Hall (711 Main) and State Bank

Food: Gambino's Pizza will be serving Salad, Pizza, Desert Pizza & Drink

Cost: \$8.00

Please remember to RSVP no later than April 28th. To avoid being charged, lunch reservations must be cancelled 24 hours prior to the event. Thank you!!

2006 Executive Committee and Officers

President

Brad Burditt

Associated Securities

Vice President

Tracy Dryer

Red Cross Pharmacy

Secretary

Dianna Richardson

Bloomer's Floral Design

Treasurer

Yolanda West

Valley Tax Service

2006 Board Directors

Dawn Buckallew

Bank of Grain Valley

Paul Lindemann

DonnPaul Graphix

Hedy Combs

FSP Mortgage

Paulette Paulson

Truman Medical Center

of Lakewood

David Halphin – City Liaison

Mayor

Staff

Jerry Vaughan - Executive Director

GV Graphics

Pamela Coon – Admin. Asst.

PC Photography

May luncheon – The Grain Valley R-5 School District will talk about the state's A+ Program that is being adopted by the district.

April Luncheon - A big thank to Mardi Gras for the great food and service, also a big thank you to Brad and Jerry for updating us on what is going on!

Learn how to Get Good Technical Support

Part One of Four

Solving problems over the telephone can sometimes be a challenge for both the caller and support personnel. Here are six steps to make those calls less painful and more productive.

1. Write Down the Error Message

The error message may not sound useful but it may be the critical piece required to solve your problem. When you get an error message, write it down and have that information available when you call.

2. Try Reproducing the Problem

Some problems are transitory. Discovering what steps cause the error often helps define the problem more clearly. When you encounter a problem, stop and think about what process you followed to get there. Write it down and try those steps again. If the problem persists, call technical support and let them know what procedure is producing the problem.

3. Be at the Computer

Solving a problem often involves checking program settings or working through a trial-and-error process. If you call from the computer we can be much more effective in solving the problem.

4. Gather Pertinent Information

Before calling for technical support make a list of the following:

Your computer model, if the problem is hardware-related

What operating system you are using

The name and version of the program that is having the problem

Your email address, if the problem is email-related

5. Be Patient

Those of us answering the phone cannot see your computer, so we need to ask questions and to use you as our eyes. In some cases we may know the solution immediately. Please be patient while we investigate the problem and work to find a solution. If your time is limited, please find another opportunity to call.

6. Be Polite

Computer problems can certainly make a person angry, but yelling and using profanity will get you no closer to solving the problem. Take a deep breath and count to ten before picking up the phone. If you feel angry or frustrated by the support call, politely but firmly ask to speak with a supervisor

These tips are brought to us by **Burton Kelso, Integral Computer Consultants**,
Our newest Chamber Member

Some wise words from Jeffrey Gitomer, as published in the Kansas City Business Journal:

I had six things to do this past Saturday. One was to stop by the hardware store and get some hooks for hanging framed pictures.

I went to Blackhawk Hardware because it is right by my framer and the bakery with the planet's best doughnuts.

Oh, did I mention that Blackhawk Hardware also gives away popcorn? The popcorn is so popular and prolific that some nearby stores have signs on the door that say, "No popcorn."

Well, I'm on my way to Blackhawk Hardware, and I'm thinking "popcorn" - not "hardware" - as I park the car. I can almost taste it.

I walk in the store, head for the popcorn machine, and a customer in front of me is scooping popcorn into one of the little bags provided. I quickly see there's only enough popcorn for one bag - it's almost all gone. And there's none cooking.

Positive thinker that I am, I wonder whether there might be enough for two bags. But the guy keeps scooping, taking it all.

Finally, he finishes, turns around - and hands me the bag, saying, "This is for you."

Wow. My thoughts immediately went from negative ("This guy's a pig") to totally positive ("What a nice guy").

I didn't know how to thank him. As I walked around the store, I didn't need anything else anymore. I'd already gotten what I wanted. Later, when I saw my new friend in the parking lot, I said: "Hey, popcorn guy. Thanks!"

All day long, I held doors for others, smiled at everyone and said hello to everyone I came in contact with. I told everybody at home the story, and I decided to tell you - to challenge you.

When is the last time you performed a random act of kindness? What kind of random acts of kindness are you performing every day? And what kind of impact are you making on others - customers, co-workers, friends and family?

You don't have to save the world. Just share some popcorn, or whatever else you have to offer. You can change minds, you can alter attitudes, and you can create a sense of friendliness that will be passed on. And that's powerful.

Random acts of kindness are almost always passed on. Pass it on.

This article is "passed on, with kindness" by Brad Burditt and Jerry Vaughan

What's going on in Grain Valley!

“Welcome Our New Members”

Burton Kelso – Integral Computer Consultants
Jeffrey B. Mullins – Mullins Law Office, LLC

Let's make sure we all meet our New Members and make them feel welcome at our luncheons

Chamber Networking Group

May 2nd 7:30 am
Sterling National Building
1412 W. AA Hwy
Open to all Chamber Members
If you are interested in attending a meeting,
please give us a call
Hedy Combs at **FSP Mortgage** 229-2542
Pam @ the Chamber 847-2627

CALENDAR OF EVENTS: 2006

January 28th - Annual Pillar of the Community
February 14th - Valentines Day, **22nd** Presidents Day
March 17th - St. Patrick's Day
April 12th - Grain Valley Day at Jefferson City
May 6th - Scrapbooking Party @ GVCC
June
July - Fireworks tent (**June 27 – July 4**)
August 8th – Chamber Golf Tournament
September 8-10 - Valley Fair Daze
October 26 – Halloween Hayride
November 4 – 2nd Annual Taste of the World
December 25th – Christmas (office will be closed)

North Central Business And Professional Women

Thursday, May 18, 2006
Time: 6:00PM
Historical Society Building
506 Main Street
For more info contact Cj 224-8808
Visit NCBPW website at www.ncbpw.org

Don't Forget Mom – Sunday, May 14th
Happy Mother's Day to all

Representative Ike Skelton's Procurement Conference

Wednesday, May 31, 2006
7:30 a.m. – 4:00 p.m.

Are you interested in selling your product or service to Government agencies or prime contractors? Learn how to do this and make contact directly with various government agencies and prime contractors at U. S. Representative Ike Skelton's Procurement Conference on May 31, 2006. Over 50 Government agencies and private contractors will have exhibits and will be available to talk with you about contracting opportunities for your business. Over 300 small businesses and individual attendees participated in the conference last year, so make your reservation no later than May 25, 2006. The total cost, including lunch and all events, is \$49 per attendee.

Location

The conference will be held at Central Missouri State University in Warrensburg, MO. The exhibitors, vendor booths, classes and major speakers and presentations will be held at the University Union Building, Room 234B.

Contact Information

Shirley Krzesinski
Warrensburg Small Business & Technology Development Center
Phone - 660-543-4402
Email - sbdc@cmsu1.cmsu.edu

Scrapbooking Party Crop Till You Drop

If you or someone in your family is a scrap booker, you don't want to miss out on this

Where: Grain Valley Community Center
When: May 6, 2006
Time: 4:00pm to 12:00am
Cost: \$15 Early Registration (\$20 after May 1st)

FREE DOOR PRIZES FREE

For more information call Jim @ 847-6230
www.cityofgrainvalley.org /Parks & Rec.

FYI.....

Brian Owens of Farmers Insurance now has a website! Check it out!
www.farmersagent.com/bowens

There's Still Room for Your Advertising Items to Go Into the New Residence Bags!

If you want some free advertisement; bring some of your business promotional items (pens, magnets, coupons, calendars, etc) to the Chamber office for the Grain Valley New Resident's packets. We are also putting together a business card file, so if you'd like your business card to be included, please drop them off as well!

When they pay their water deposit, every residence receives one of these welcome bags, which include free advertisements from yours truly.....The Grain Valley Businesses!!!! Can't beat that!

There are approximately 75 new families moving into Grain Valley per month. WOW! That's a lot of free advertisement!

10% Off
To Chamber Members

QuickBooks® Services
 By Pam Newman

RPPC, Inc
www.rppc.net
 816.304.4398

PC Photography
 816.847.1777
Studio and Location

Family, Children, Seniors,
 Engagement, Wedding,
 Glamour, Events, Portrait
 Parties and more.....

Chamber Members receive
10% OFF your order
pcphotography@sbcglobal.net
www.pcpotography.net

 **FSP** *Hedy Combs*
 Mortgage Group, Inc. 816-229-2542
 816-516-3368

Credit Coaching!!
 Great Credit doesn't always mean
 a Great Credit Score.
 Go from **Good to Great** and get the
interest rate you deserve!
 \$150 value
 FREE to GV Chamber Members
 with mortgage application!

All About Image
 Full Service Salon & Day Spa
 Chamber Members present this
 coupon and Receive

10% off \$5.00 off
 Color Service Cut & Style
 With Myra, Bekah, Brenda, or Angela
 1440 AA Hwy
 Grain Valley
 816.847.8050

EDCO Heating & Clg. Inc.

10% Discount on
Service Call & Parts!

5% Discount on
Installation of equipment

816-224-0421

AVON
15% off your entire 1st
order! To receive a
brochure or to place your
order contact
Stacey Perry
 816.847.6856
 avonrepstacey@yahoo.com

FREE Basic Internet
Banking for Businesses

Call Stacie Hemmerling
 @ 816-525-5300
www.firstnatlbank.com

 **First National Bank**
 of Missouri
MEMBER FDIC

For a
Free Property Analysis
 Call: Cheri Fraley-
 Leonhard
Sterling National
Real Estate

Office: 816-229-4884
Cell: 816-582-8703
 cheri@sterlingnationalrealestate.com

Red Cross
Pharmacy
 Grain Valley Chamber
 Members
\$20.00 OFF any
 Brand New Patient's
 Prescription
816-847-2990

ChamberCHOICE
 for
 small
 businesses




bcbskc.com
 816-395-BLUE

 BlueCross BlueShield
 of Kansas City

Bloomer's Floral
Design & Gifts
10% off for Chamber
Members on all of their
summertime floral needs!

 **816.847.6161**
ersfloraldesigns.com

WELLWARD *Therapeutic*
Massage &
Lifestyle
Management



Grain Valley Chamber of Commerce
 Members receive **10% off** therapeutic
 massage services

Ellen Ward
 LMT, ACMT
 Grain Valley, MO
 816-847-2551
 Email: wellward@earthlink.net

Valley Tax Service
20% Discount on
Business Tax Returns for
Chamber Members
816.847.2180
Notary Service Available

 **CYBERWIZE**
 .com

10% off any HealthyWize
 Nutritional Product
 10% off any BioWize Botanical
 Products
 Contact Beth Cearnal at
 816.847.0857 or
 bscearnal@sbcglobal.net

Country Oak Village
Referral and Move in Bonus
Refer new resident and upon move in
Receive \$250.00 Chamber gift
Certificate,
OR- apply it to first months rent
OR- cash value
 101 Cross Creek Drive
 Grain Valley, MO 64029
 Phone: 816-224-2700
 For details, contact Carla

Your ad could be seen here FOR **FREE!!** Here's how – Offer a discount in your ad to Chamber Members and you get your ad for **FREE!** It's that simple!! And it's **FREE!!** Call Pam or Jerry today for your ad 847-2627

“Grain Valley Pharmacy”
offers
GV Chamber Members
on New or Transferred
Prescriptions
Receive One Month
FREE ADVERTIZMENT FOR YOUR
BUSINESS IN OUR
G.V. POINT NEWSLETTER
1400 W. AA Hwy
816-847-9200

Vintage Daisy
Flowers & Home Décor



10% discount for
Chamber Members
816-847-1001

Vintage Daisy offers beautiful flower designs
& decorative home accessories inspired by
flea markets finds, antiques, and more.

www.vintagedaisy.net

Heat Pump
Technologies

50% off
Price of Service Call
(\$30.00 Value)

24/7
Emergency Service Available

Call James Henton
816.847.5663

All New
Mardi Gras
The First Drink



On The House for
Chamber Members
Monday thru Saturday
4:00 – 10:00 pm
816.847.2222



Building Blocks Child Care
& Pre-School
Attention Chamber Members!

Mention this as and receive 10% off
your child's weekly tuition or refer a
family to either of our child care centers
in Grain Valley and receive a check for
\$25 (if family stays one month).

North	South
557 R.D. Mize Road	1321 W. AA Hwy
228-2202	847-5400

Your Free Ad
could be
Here!!!!